

PARTS

PACKARD

bulletin

ACCESSORIES

PACKARD MOTOR CAR COMPANY • DETROIT 32, MICHIGAN

50P-28  
Dealer 27  
May 12, 1950

To: ZONES AND DEALERS

Subject: WHITE MOTOR COMPANY CONTRACT

The Packard Motor Car Company has entered into a contract with the White Motor Company to furnish them with Packard Model IT-245 Six Cylinder Industrial Engines for installation in certain models of their truck line. These Packard Six Cylinder Engines are basically the same as the regular type and include the clutch; however, they are less the transmission assembly.

Included in the agreement with the White Motor Company is the following regulations which affects Packard Dealers:

"White Motor Company dealers will be expected to purchase replacement parts from their respective distributors and/or branches, but may also purchase such replacement parts from a Packard dealer at "Trade Net" prices or at a price mutually agreed upon between the White and Packard dealer.

(NOTE - White Motor Company dealer orders for replacement parts received by Packard Zone warehouses will be referred to the nearest Packard dealer)."

Please remember this agreement applies only to the replacement parts for the IT-245 Packard Six Cylinder Industrial Engine and does not affect materials used in other model engines or the parts and accessories used in the general line of Packard cars.

A word of caution is also extended in that if the engine replacement part ordered by the White Motor Company dealer is not a regularly stocked item, he should be referred to his regular distributor and/or branch for procurement of the part in the regular manner.

(NOTE - The Packard Factory or Zone will not make direct shipments to White dealers).

In no case will a Packard dealer be expected to accept the return of defective parts from a White dealer.

Very truly yours,

*J. A. Carr*  
J. A. Carr, Manager  
Parts and Service Department

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